

MICHAEL LIEBER

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Portfolio Website - <https://itsmrlieber.com>

WORK

Premium Merchant Funding | Funding Specialist | Sep 2024 - Sep 2025

Delivered tailored funding solutions to business owners, generating new business through cold calling, securing deals, and building repeat relationships with satisfied clients.

TRAC | Market Research Analyst | May 2024 - July 2024

Developed detailed questionnaires and conducted cold-call interviews with retail managers and employees to gather data on issues such as shopping cart theft, damage, and management practices.

Big Apple Roasters | Marketing Manager | Dec 2024 - Feb 2024

Organized video and photo shoots for coffee products to create social media posts to drive sales and enhance brand visibility.

Bagel Town | Food Server | Sep 2022 - Oct 2023

Ensured quick and reliable service by efficiently managing multiple customer orders, keeping daily operations running smoothly, and building lasting loyalty with repeat customers.

Private Barber | Mar 2020 - Feb 2025

Provided personalized at-home grooming experiences by learning hair cutting techniques such as fading, blending, and scissor texturing. Coordinated appointments for new and returning clients while managing inventory, as well as maintaining and upgrading equipment.

Private Event Staff | Sep 2017 - Feb 2025

Partnered with five local caterers to design elegant food displays—such as meat platters, charcuterie boards, and floating desserts—while also independently staffing, bartending, and serving at private events, ensuring seamless setups, luxury experiences, and spotless cleanups.

SKILLS

Articulate | Quick Thinking | Adaptive | Active Listening | Relationship Oriented

Situational Awareness | Resilient | Workflow Management | Problem Solver | Leadership

EDUCATION

- Yeshivat Ashreinu - Gap Year Program in Israel (2020 - 2021)
 - DRS Yeshiva High School (2017 - 2020)
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